



Louis des Cars

Chief Executive Officer, Coface Chile

Perspectivas de la Economía Mundial: Oportunidades y Amenazas para la Exportación Frutícola Chilena

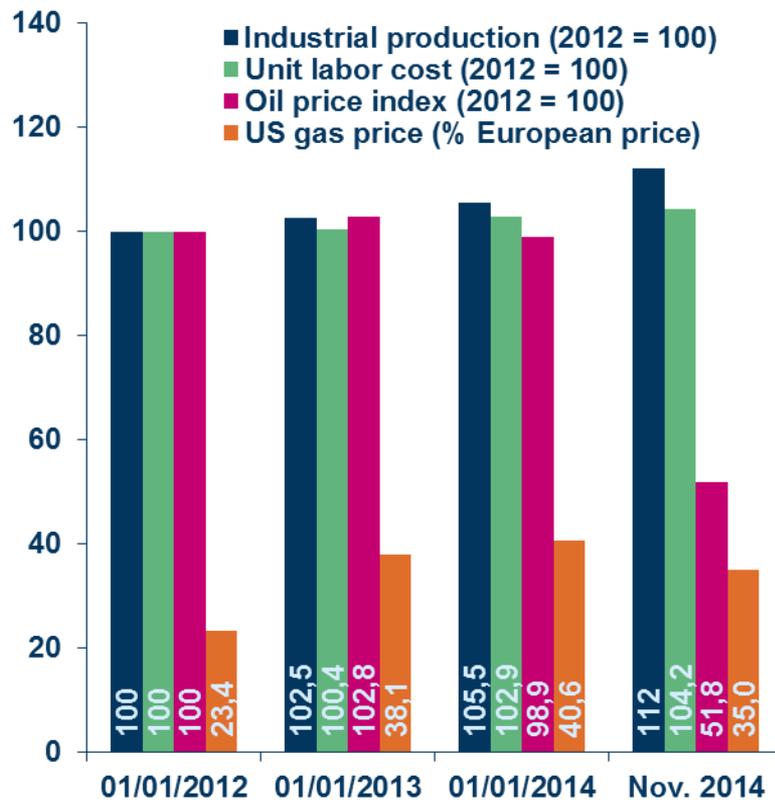


COFACE OVERVIEW

ADVANCED ECONOMIES

United States: the engines of growth

Industrial production, labor and energy costs



Sources : Coface, BLS, Thomson Reuters, FED

Unemployment and wages (rate or growth, %)



Sources : Coface, BLS

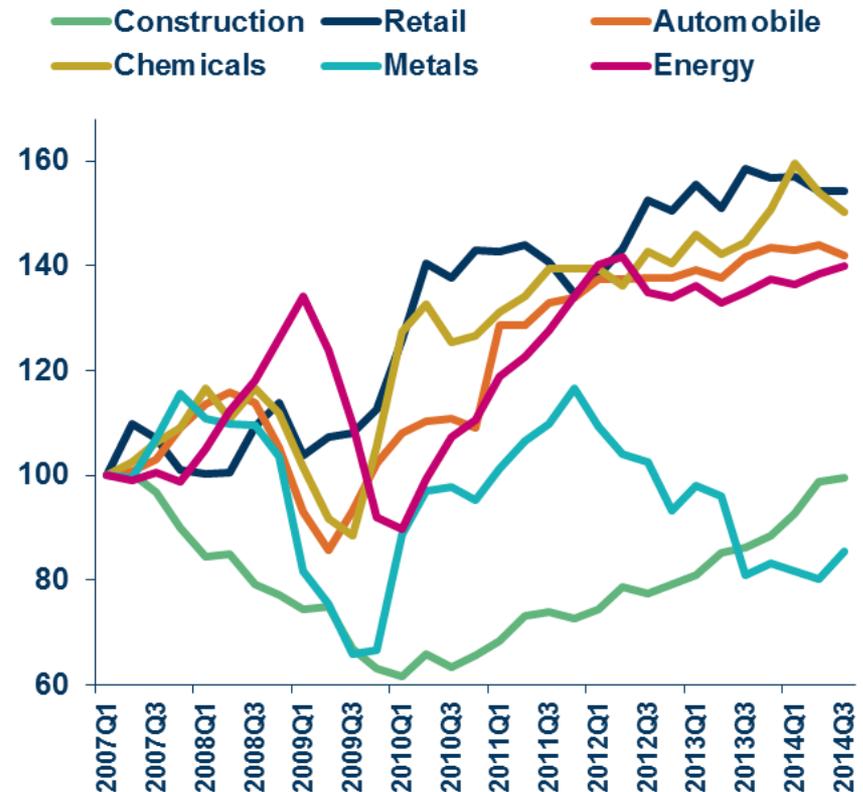
United States: improvement of sector risks

Coface Sector Risk Assessment, North America

| JANUARY 2015 | |
|------------------|---------------|
| Sectors | North America |
| Agro-food | ● |
| Automotives | ● |
| Chemicals | ● |
| Construction | ● |
| Electronics, IT | ● |
| Energy | ● |
| Engineering | ● |
| Metals | ● |
| Paper-Wood | ● |
| Pharmaceuticals | ● |
| Retail | ● |
| Services | ● |
| Textile-clothing | ● |
| Transportation | ● |

● Moderate risk
 ● Medium risk
 ● High risk
 ● Very high risk

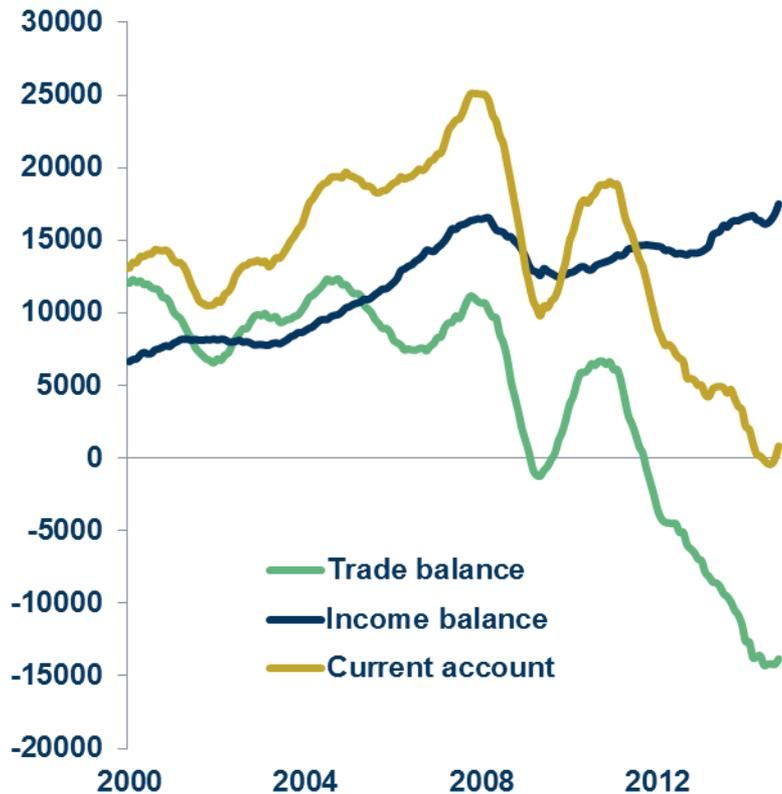
Coface Index of US sectors' financial health (Q1 2007=100)



Sources: Coface, Datastream

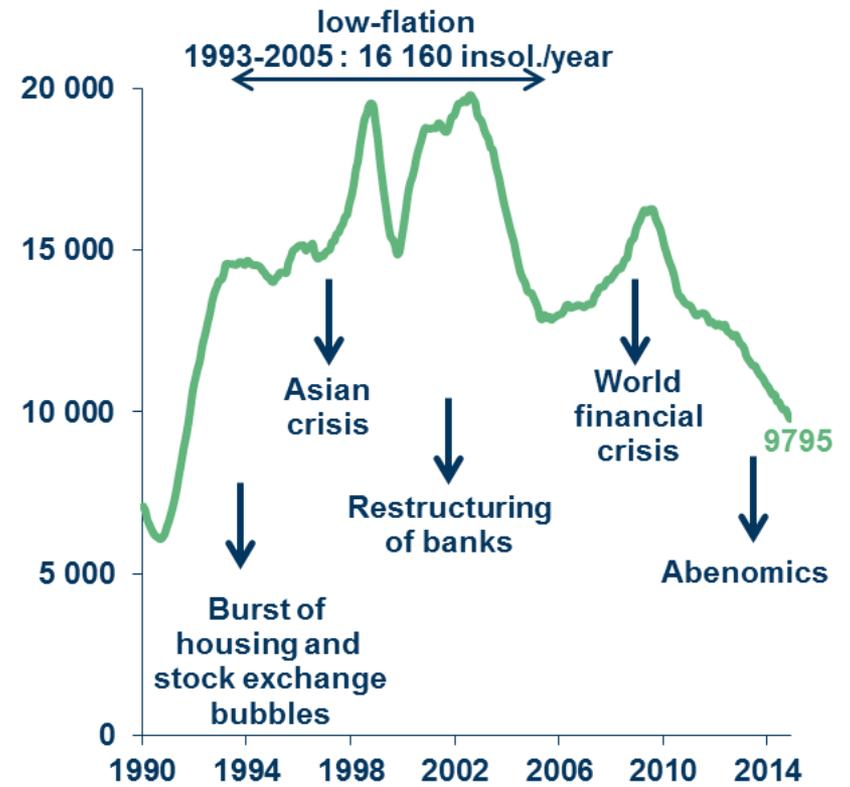
Japan: corporate sector adapts to stagnation

Japan: commercial, current account and income balance (Bn Yens)



Sources : Coface, MoF

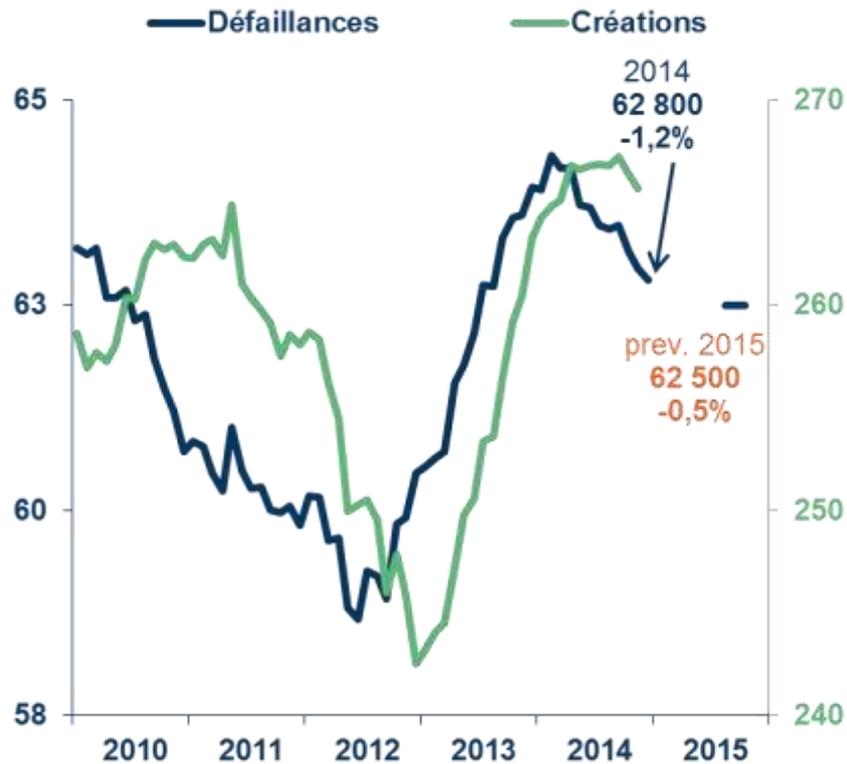
Japan: corporate insolvencies (number)



Sources : Coface, Tokyo Shoko

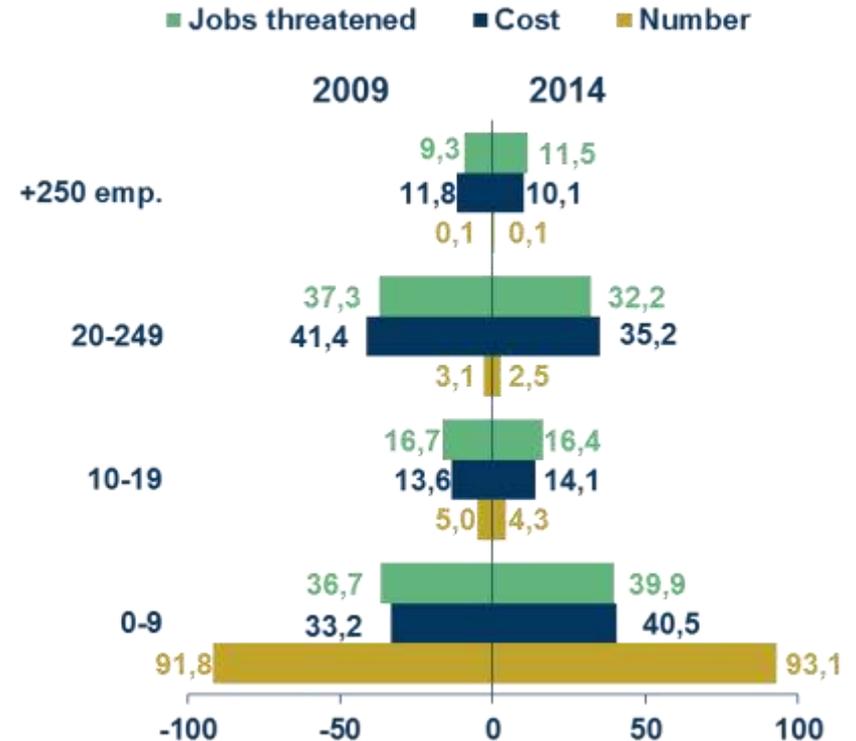
France: corporate insolvencies, pause?

France: corporate insolvencies and new businesses (number, thousands)



Sources : Insee, Scores & Décisions, Coface

France: insolvencies display by size



Sources : Scores & Décisions, Coface

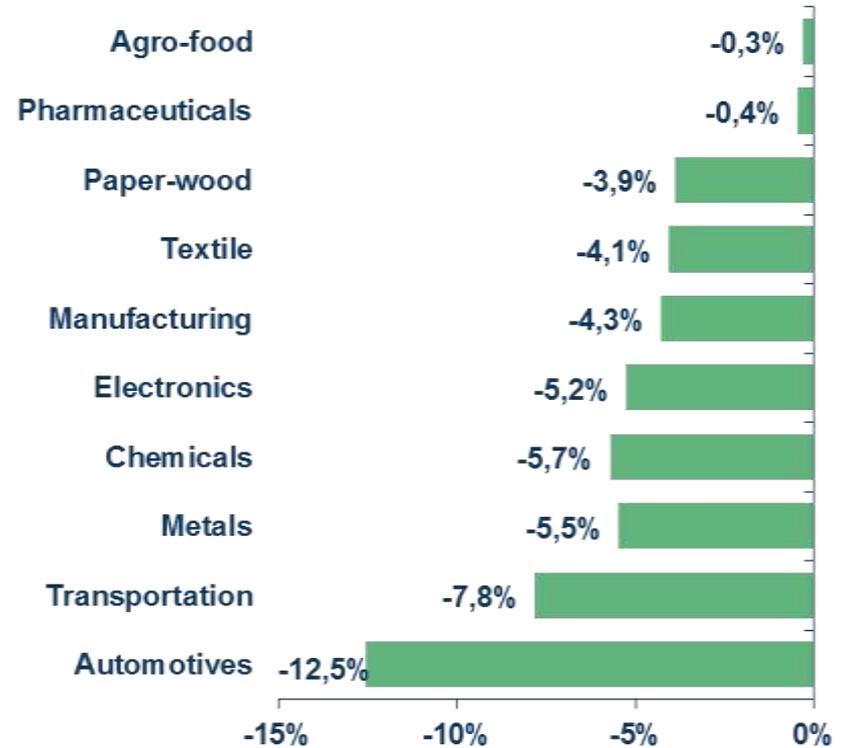
France: 2015, a glimpse of hope?

France: corporate gross profit margin (EBITDA / VA, %)



Sources: INSEE, Coface

France: capacity utilization rates by sector (October 2014, gap compared to 2000-08 average)



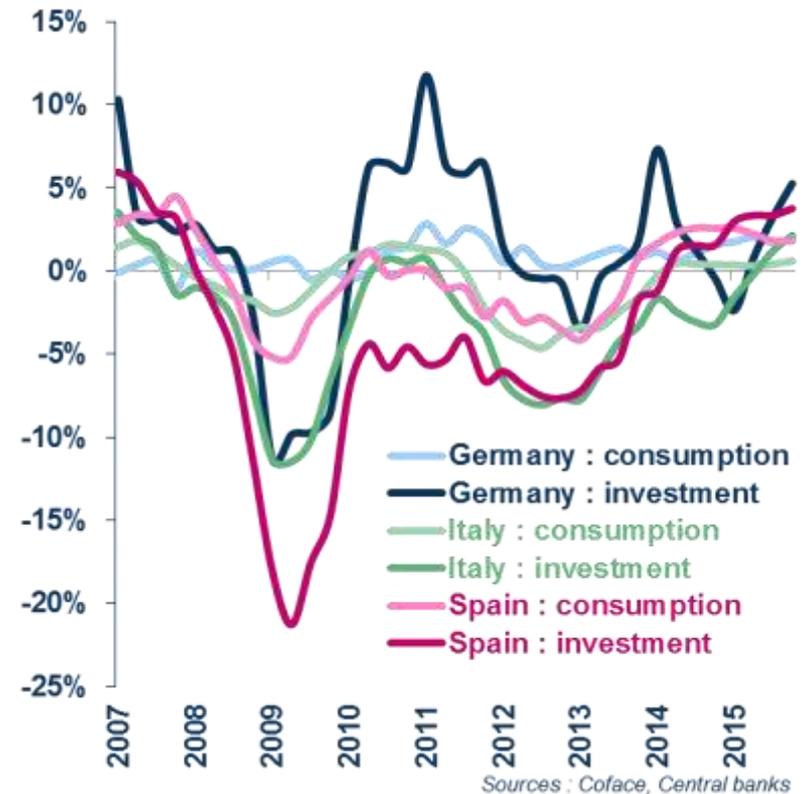
Source : Banque de France

Western Europe: investment, a difficult bet

🔄 Euro zone: GDP growth, (%)

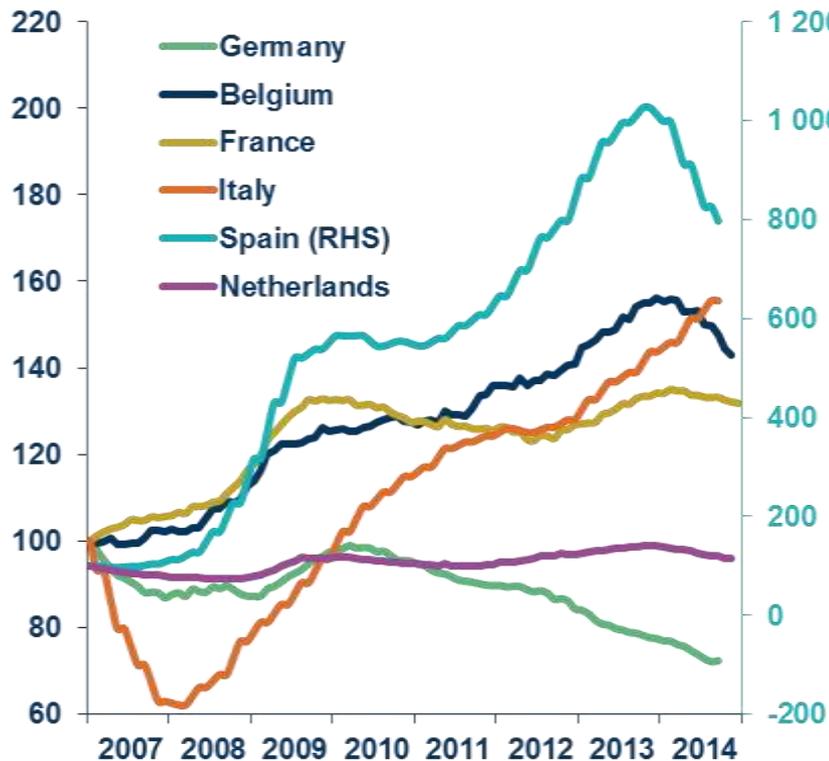


🔄 Consumption and investment (YOY growth, %)



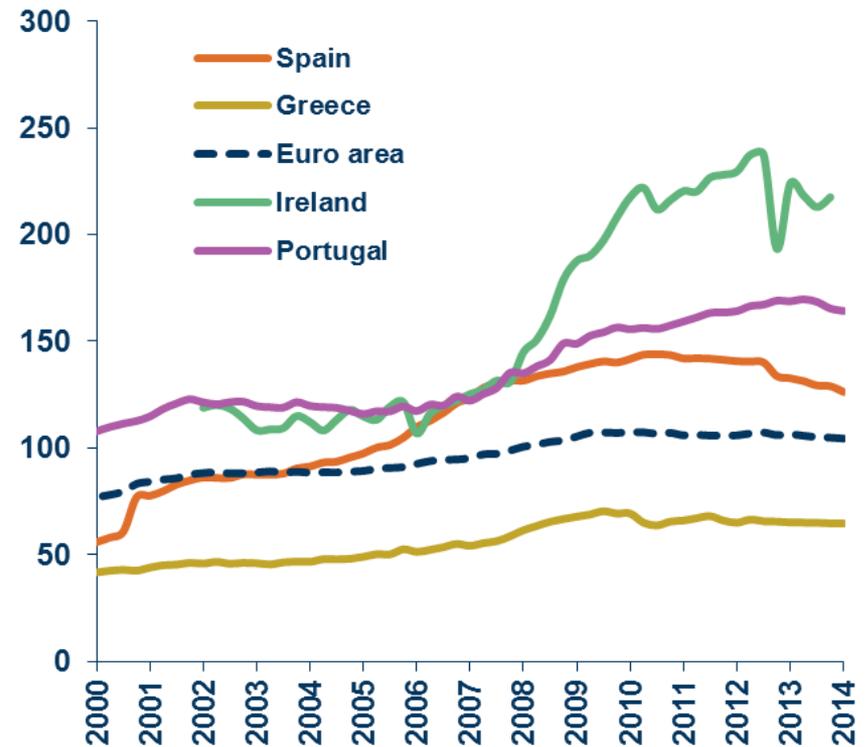
Europe: debt burden and preference for liquidity

 Corporate insolvencies (Index, 2007=100)



Sources : Scores & Décisions, Coface, National statistics

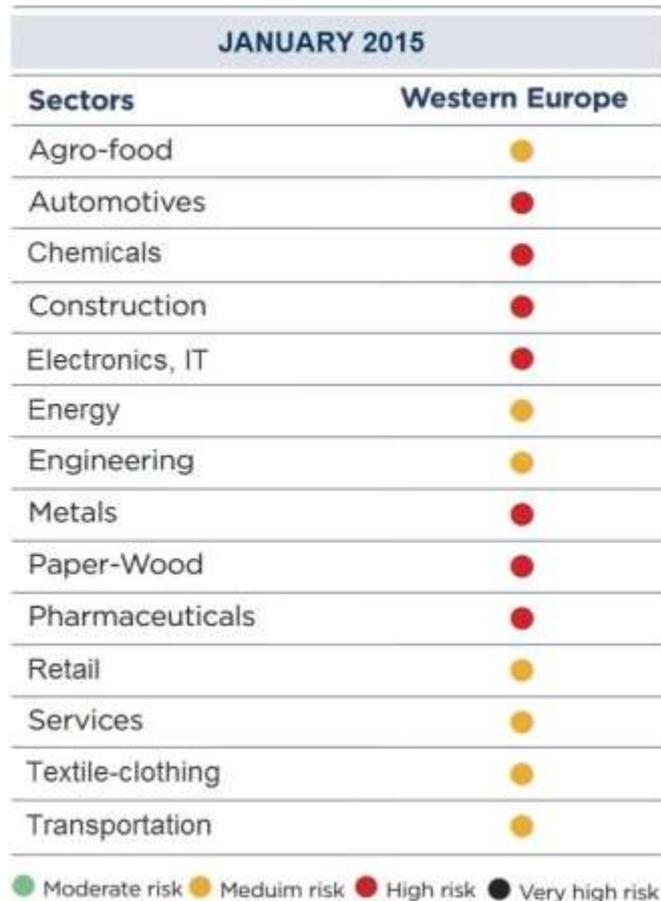
 Corporate debt (% GDP)



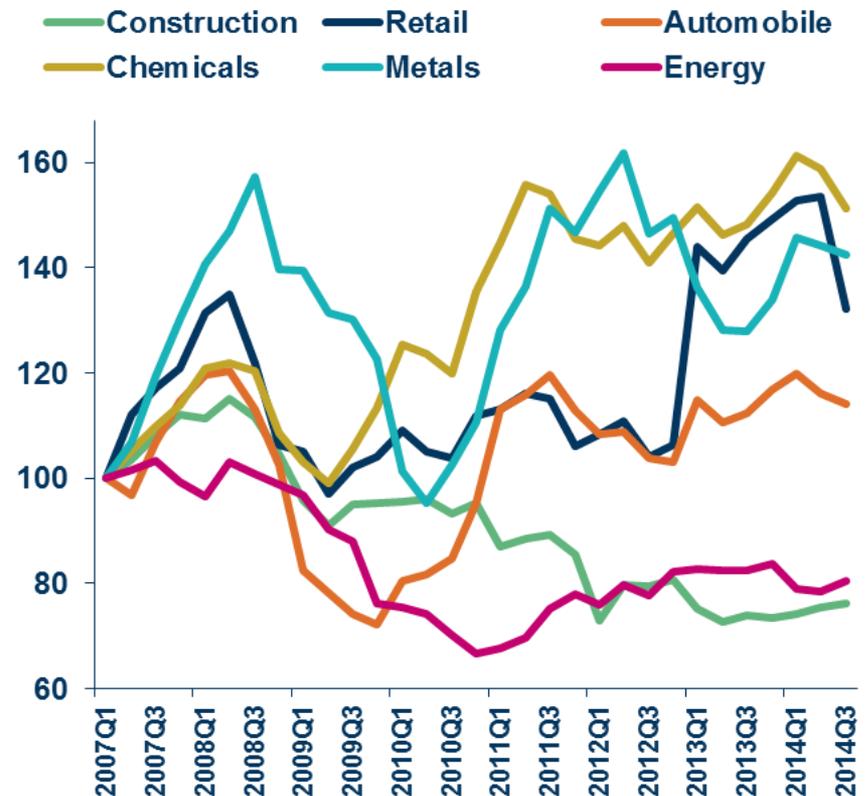
Source: ECB

Western Europe: volatility and disparities of sector risks

Coface Sector Risk Assessment, Western Europe



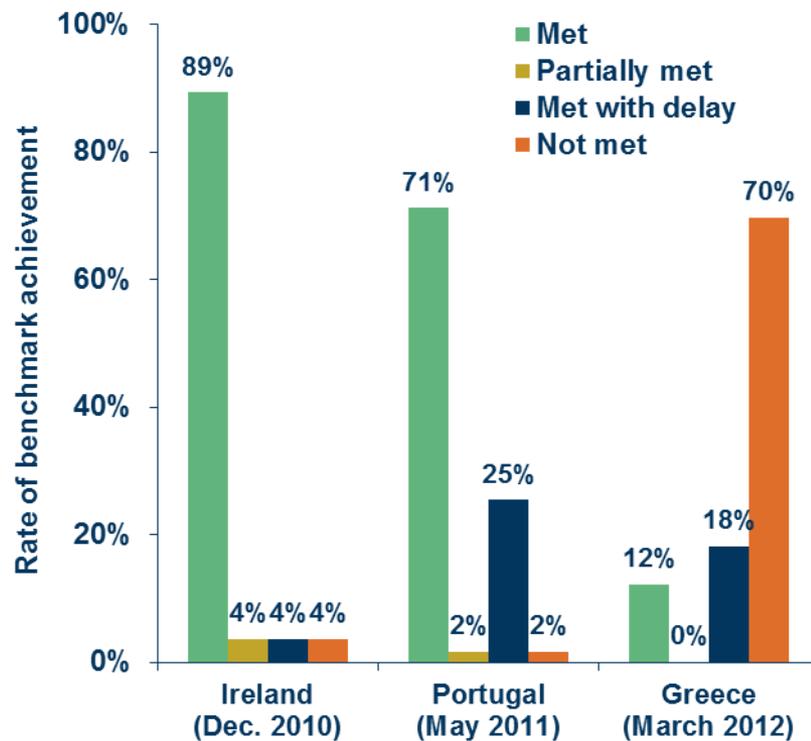
Coface Index of sectors' financial health – Western Europe (q1 2007=100)



Sources: Coface, Datastream

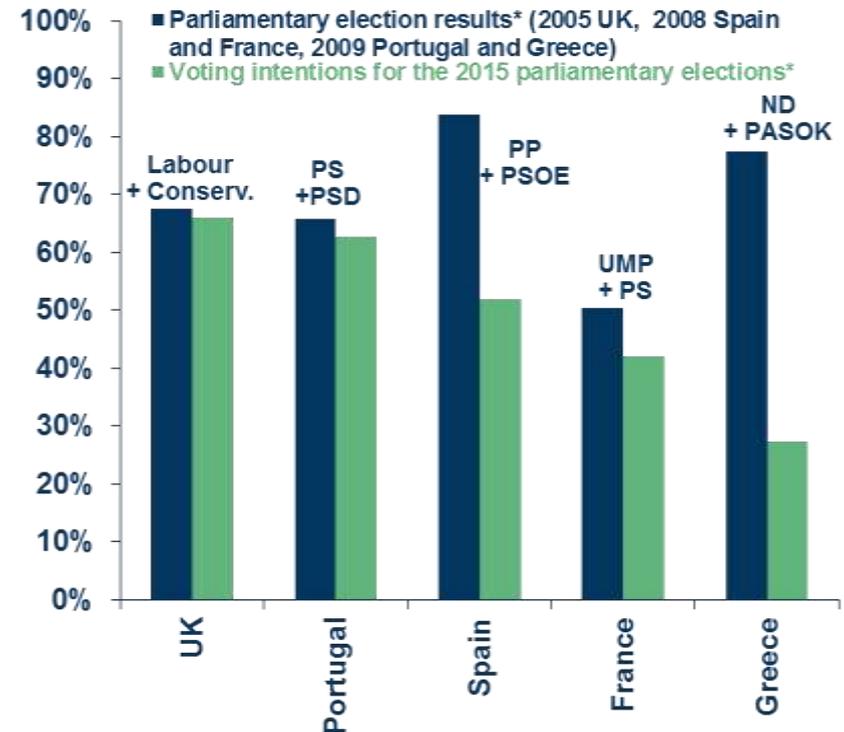
Western Europe: 2015, a year of political risks?

☺ Achievement rate of structural benchmarks – Troika Programs



Sources : IMF, Coface

☺ Confidence in mainstream parties



* France: departmental elections

Sources (opinion polls) : Yougov, Eurosondagem, NC-report, Odoxa, Pro-olympic circles

Country assessments: advanced economies

| Country Risk Assessment | 2011 | 2012 | 2013 | 2014 | | | | 2015 | Business Climate |
|-------------------------|---------|---------|---------|---------|------|------|---------|---------|------------------|
| | January | January | January | January | Mars | June | October | January | |
| Germany | A2↗ | A2 | A2 | A2↗ | A2↗ | A1 | A1 | A1 | A1 |
| Austria | A2↗ | A2 | A2 | A2↗ | A2↗ | A1 | A1 | A1 | A1 |
| Canada | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 |
| United States | A2↗ | A2 | A2 | A2↗ | A1 | A1 | A1 | A1 | A1 |
| Japan | A1 | A1↘ | A1↘ | A1 | A1 | A1 | A1 | A1 | A1 |
| Switzerland | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 |
| Australia | A1 | A1 | A2 | A2 | A2 | A2 | A2 | A2 | A1 |
| United Kingdom | A3↗ | A3 | A3 | A3 | A3↗ | A2 | A2 | A2 | A1 |
| Belgium | A2↗ | A2 | A2↘ | A3 | A3 | A3 | A3↗ | A3↗ | A1 |
| Netherlands | A2↗ | A2 | A2↘ | A3 | A3 | A3 | A3↗ | A3↗ | A1 |
| France | A2↗ | A2 | A2↘ | A3 | A3 | A3 | A3 | A3 | A1 |
| Ireland | A4 | A4 | A4 | A3 | A3 | A3 | A3 | A3 | A1 |
| Iceland | A4 | A4↗ | A4↗ | A3 | A3 | A3 | A3 | A3 | A1 |
| Spain | A3↘ | A4 | B | B | B | B↗ | A4 | A4 | A1 |
| Portugal | A3↘ | A4↘ | B | B | B | B | B | B↗ | A2 |
| Italy | A3 | A4 | B | B | B | B | B | B | A2 |
| Greece | A4 | C | C | C | C | C | C | C | A3 |

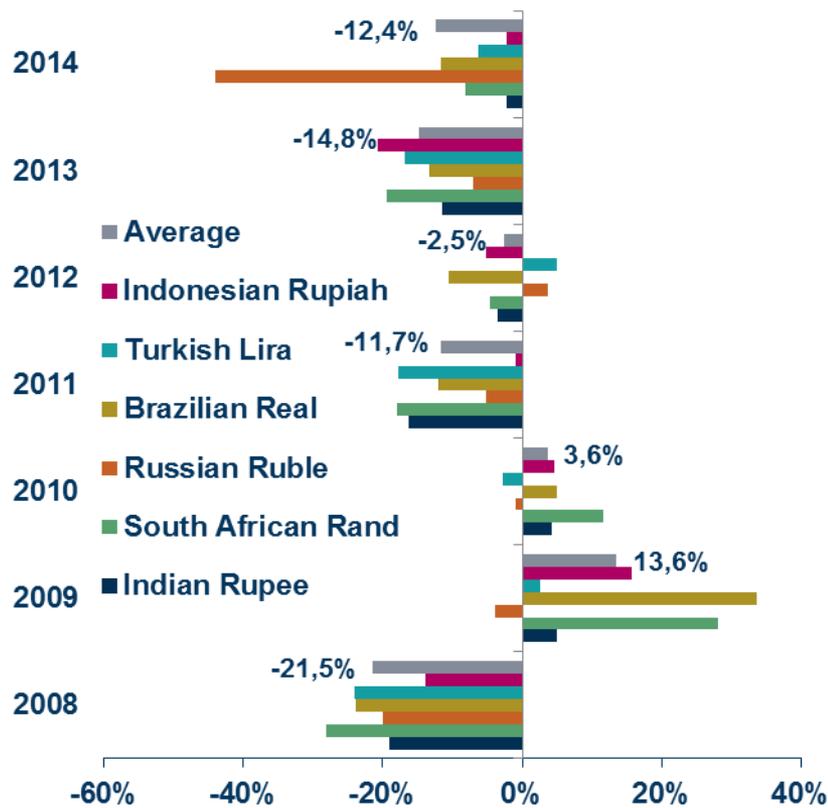


COFACE OVERVIEW

EMERGING ECONOMIES

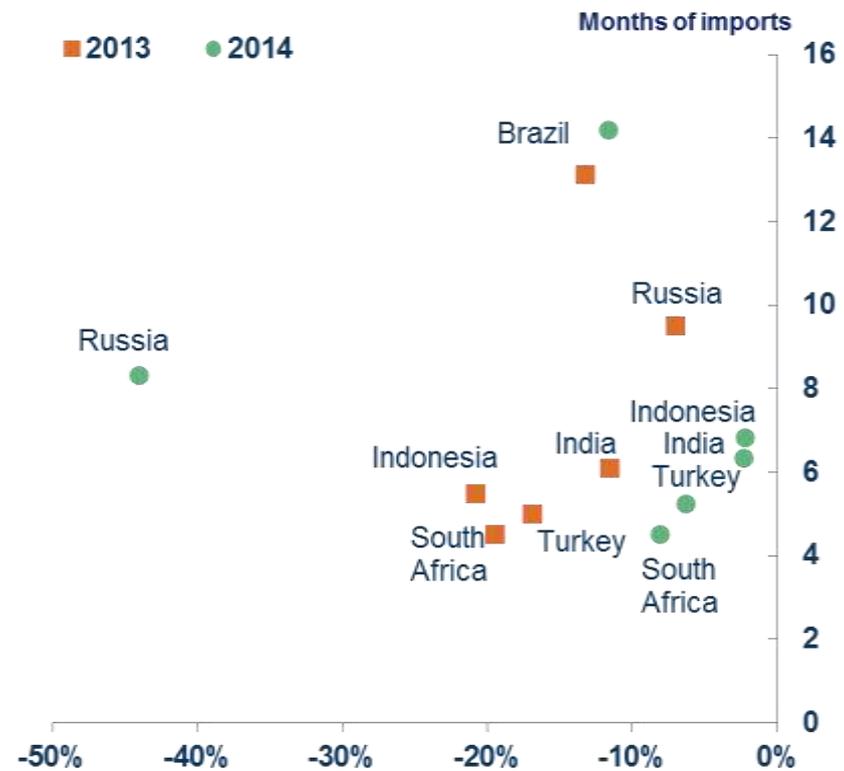
Emerging countries: the return of « traditional » crisis?

🔄 Nominal exchange rate vs. USD (growth, %)



Source : datastream, Coface

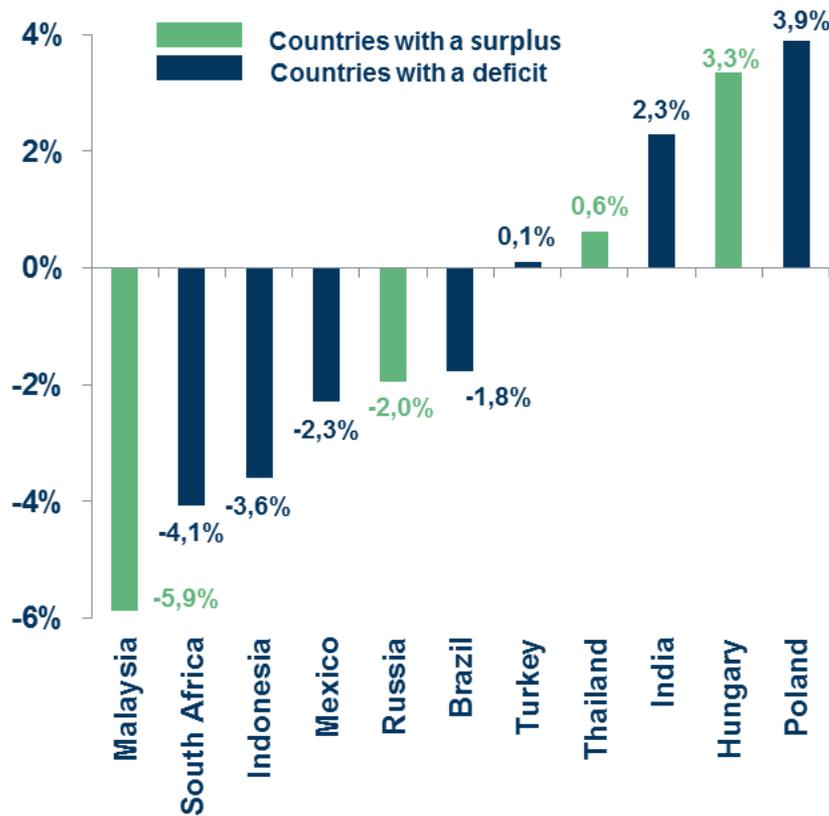
🔄 Exchange rate fluctuations vs. USD (%) and foreign reserves (import month)



Sources: IIF, National central banks, Coface

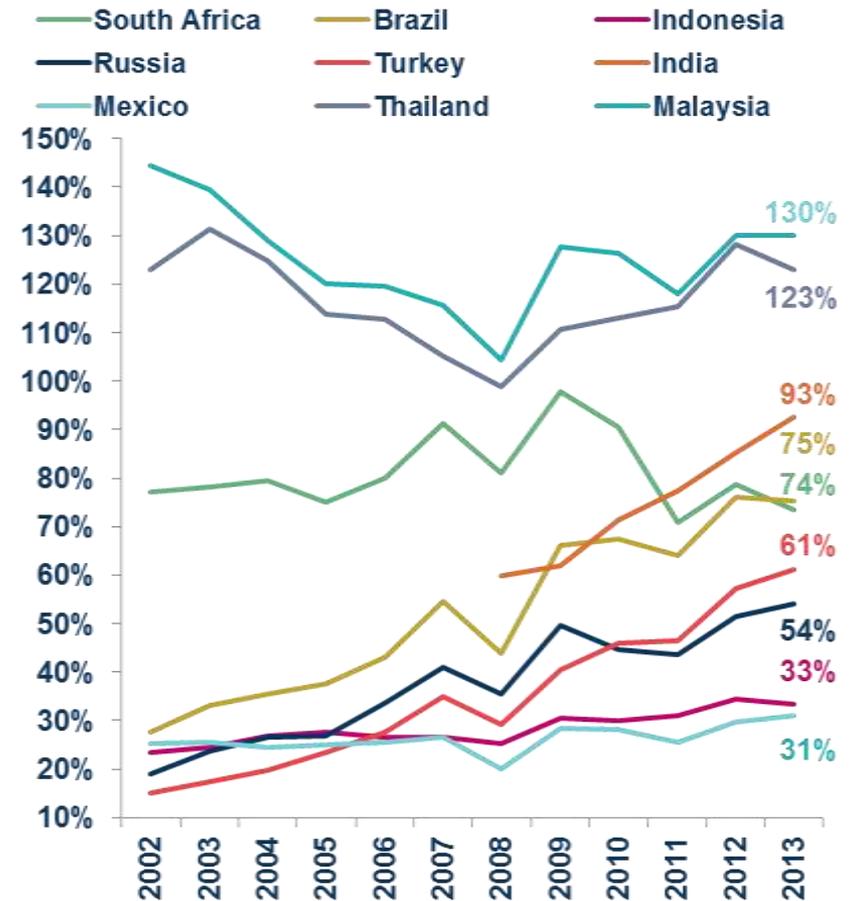
Emerging countries: economic policy and « insidious » crisis

Current account balance evolution
(pts. of % GDP, 2010-2014)



Sources: Datasteam, IMF, Coface

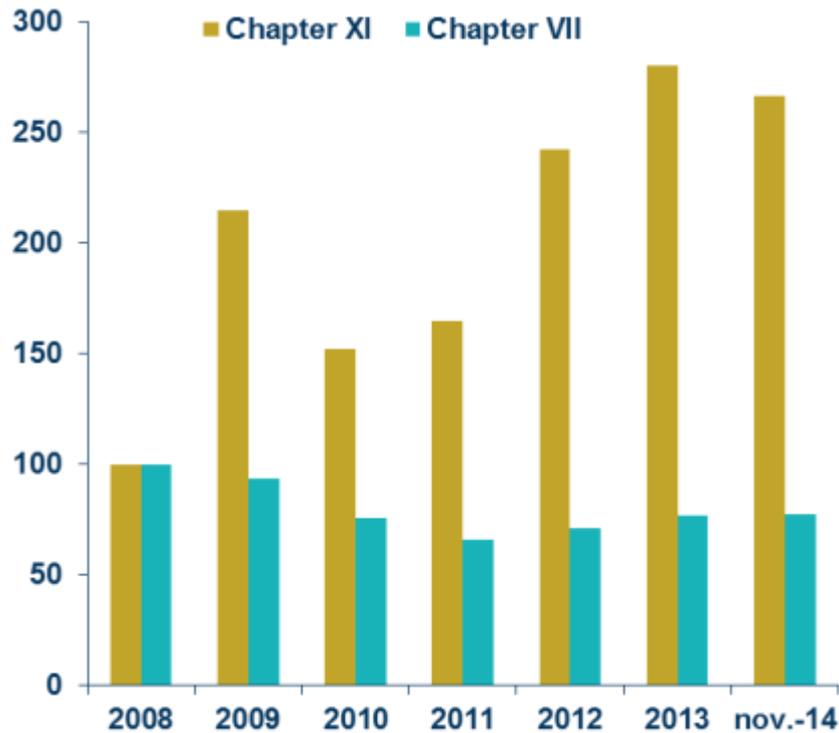
Banking credit (% GDP)



Sources: national central banks, Coface

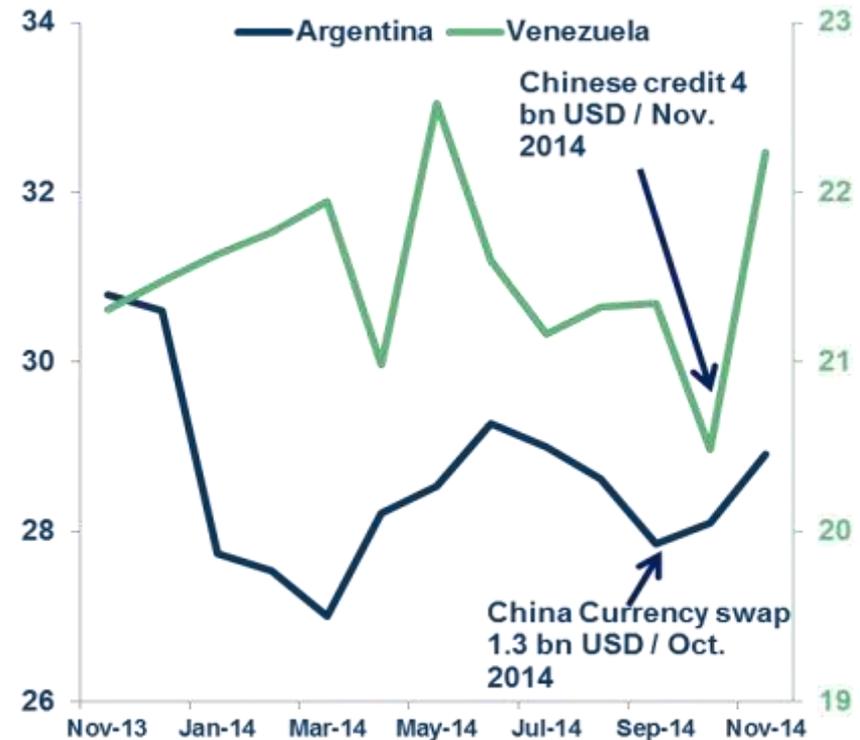
Latin America: recurring vulnerabilities

🔄 Brazil: companies in chapter VII and XI (number, 2008=100)



Source: Serasa

🔄 Argentina and Venezuela: foreign reserves (bn. USD)



Sources: National central banks

Country assessments: Latin America

| Country Risk Assessment | 2011 | 2012 | 2013 | 2014 | | | | 2015 | Business Climate |
|-------------------------|---------|---------|---------|---------|------|------|---------|---------|------------------|
| | January | January | January | January | Mars | June | October | January | |
| Chile | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 |
| Brazil | A3 | A3 | A3 | A3↓ | A4 | A4 | A4 | A4 | A4 |
| Colombia | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 |
| Mexico | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 |
| Peru | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 | B |
| Uruguay | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 | A4 |
| Ecuador | C | C | C | B | B | B | B | B | B |
| Argentina | C↗ | C↗ | C | C | C | C | C | C | C |
| Bolivia | C | C | C | C | C | C | C | C | C |
| Venezuela | C↓ | C↓ | C | C | C↓ | C↓ | D | D | D |

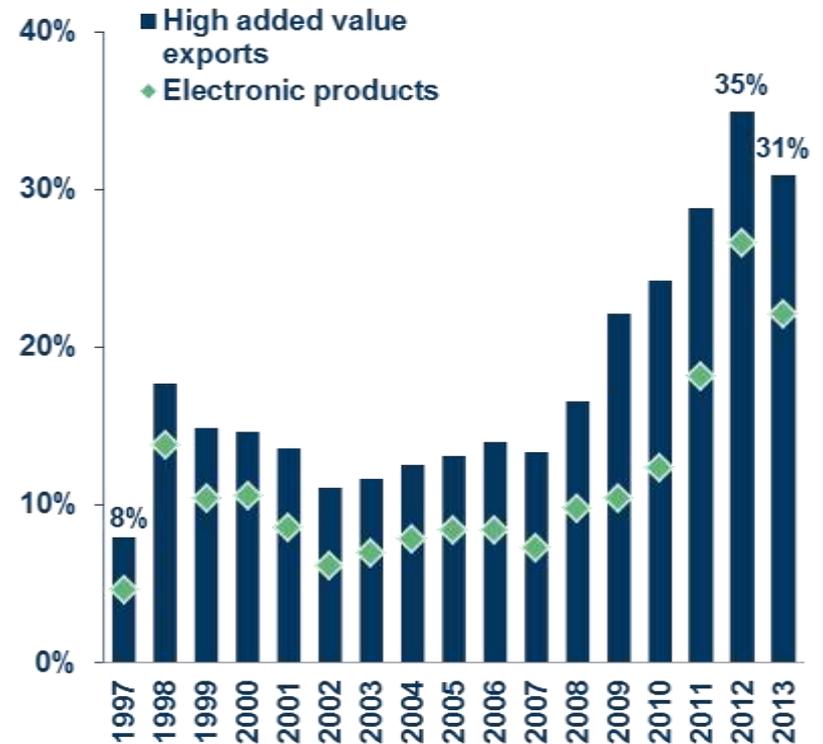
Asia: a new wave of well-performing emerging economies

CO Vietnam: inflation and exchange rate (% and level)



Sources: General Statistics Office of Vietnam

CO Vietnam: high value-added and electronic exports (% tot. exports)



Source : UNCTAD

Country assessments: Asia

| Country Risk Assessment | 2011 | 2012 | 2013 | 2014 | | | | 2015 | Business Climate |
|-------------------------|---------|---------|---------|---------|------|------|---------|---------|------------------|
| | January | January | January | January | Mars | June | October | January | |
| Hong Kong | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A2 |
| Singapore | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 |
| Taiwan | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A1 | A2 |
| Korea | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 |
| Malaysia | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A3 |
| China | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3↓ | B |
| India | A3 | A3 | A4 | A4 | A4 | A4 | A4 | A4 | B |
| Indonesia | B | B | A4 | A4 | A4 | A4 | A4 | A4 | B |
| Philippines | B | B | B↗ | A4 | A4 | A4 | A4 | A4 | B |
| Thailand | A3↓ | A3 | A3 | A3↓ | A4 | A4 | A4 | A4 | A3 |
| Sri Lanka | C | C | C | C | C | C↗ | C↗ | B | B |
| Vietnam | B↓ | C | C | C | C | C | C | C↗ | C |
| Bangladesh | C | C | C | C | C | C | C | C | D |
| Cambodia | D | D | D | D | D | D | D↗ | D↗ | D |
| Pakistan | D | D | D | D | D | D | D | D | D |



GRACIAS

